NIBAF Pakistan
NATIONAL INSTITUTE OF BANKING AND FINANCE
EMPOWERING FOR EXCELLENCE

NOVEMBER 11, 2025

9:30 AM - 1:30 PM

FEE: PKR 10,000 PLUS TAX

ONLINE TRAINING

COLLATERAL MANAGEMENT:

Creation and Management of Primary & Secondary Securities

TARGET AUDIENCE:

Credit and Risk Staff, Agricultural Staff, Business Groups, Credit Administration Department, Credit Approval Staff, Mortgages Staff, Risk Review Staff, SME & Commercial Department, Relationship Managers, Credit Monitoring Department, Audit & Inspection Staff, Recovery Group Staff

COURSE CONTENTS

- Role of Security & Collateral in Bank's Conventional Lending
- Study of Collateral under the Regulatory Requirement
- How BASEL II defines Collateral?
- Concept of Non-Interest Mode of Financing and Buyback Agreement
- Types of Financing in Conventional Banking sector.
- Security Structure
- Modes of encumbrance for primary & secondary securities.
  - Pledge
  - Hypothecation
  - Lien.
  - Mortgage
- Documentation
  - Procedural Guidelines for Finance Documents
  - Key Guidelines for Security/ Charge Documents
  - Essentials for Registration of Charge with Registrar of Assurance and Company Registrar
  - Property Rights, Records and Documents
- Properties having revenue record, nomenclature and concept.
- Limited Companies concepts and documents, first, second and pari passu charge
- Registration, amendment and satisfaction of charge with SECP
- Modes of Recovery as per Recovery of Finance Ordinance 2001 and others.

FACILITATOR

Mr. Imran Ali Soomro

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Mr. Soomro is a Master in Business Administration from Institute of Business Administration, Karachi and have completed AIBP from Institute of Bankers Pakistan. Currently he is enrolled in PhD program where he has completed his course work. He has rich experience of working in variety of banking departments including Credit Processing, Security Analysis, Financial Risk Management and Training & Development. Mr. Soomro has been part of Training & Development Division since 2010. Presently, he has been posted to NBP Staff College wherein he is conducting training in various functions of the bank especially in bank's asset side of the balance sheet.

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